



HVAC Sales Consultant

Cinnamon Energy Systems, a trusted home electrification contractor in Los Gatos, CA is seeking a seasoned professional to join our residential team.

As an **HVAC Sales Consultant**, you'll play a key role in our mission to provide top-notch service and energy-efficient solutions to our valued customers in Silicon Valley. With our focus on electrification – including heat pumps, EV chargers, solar, batteries and more – you'll be at the forefront of high demand cutting-edge technology.

Responsibilities include:

- Building relationships with customers
- Conducting on-site inspections
- Creating accurate sales proposals
- Providing guidance during installation
- Assisting with post-sale transitions
- Educating customers on product quality + efficiency
- Following up on sales leads
- Maintaining customer records in our CRM
- Staying updated on industry trends

Requirements:

- Heat pump HVAC training and certification
- Valid driver's license
- Customer service experience
- Knowledge of air conditioning and heating principles
- Reliability and self-motivation
- Strong communication and time management skills
- Solar experience is a plus

Compensation + Benefits:

- Salary and Commission \$100-\$150k
- Medical, Dental, Vision
- Paid Time Off
- 401(k)

Join our team and be part of the electrification revolution in Silicon Valley!