



Cinnamon
Energy Systems

Residential Solar Sales – Design Consultant

OVERVIEW

Cinnamon Energy Systems is a San Jose-based residential and commercial solar installation company with a heritage of over 10,000 rooftop customers since 2001. We pride ourselves on using the latest and best rooftop solar equipment and technology to provide the best value to our customers.

If you are passionate about new forms of energy and helping the environment, have solar sales experience, and want to work with a company that has an established reputation with ethical business practices, please send an e-mail with your qualifications and resume.

RESPONSIBILITIES

- Sales of solar power systems to local homeowners in Silicon Valley
- Networking with existing customers for local lead generation and referrals
- Ethical and accurate discussions with customers with regards to energy usage, prospective energy savings and financial benefits
- Presentations to customers using Excel and Word
- Effective in-home and telephone closing skills
- Manage customer communications and expectations during the 4-week installation process

QUALIFICATIONS

- 2 years of in-home sales experience, preferably in the solar field
- Demonstrated consultative sales and customer management skills
- Understanding of various solar financing options, including loans, PACE, leases and PPAs
- Proficiency with Excel and Word

- Experience with CRM systems, preferably Salesforce.com
- Excellent written and verbal communications skills, and professional appearance
- Candidates must have a college degree, their own vehicle with a good driving record, cell phone and laptop computer.

COMPENSATION AND BENEFITS

We offer an attractive compensation and benefits package designed to reward you for your hard work and performance, with total target compensation in the \$60-150k range (base plus commission).

TO APPLY:

Send e-mail with qualifications and resume to:

info@cinnamon.energy

For more information, please visit us at www.cinnamon.energy.

Cinnamon Energy Systems is an Equal Opportunity Employer. We hire without consideration to race, religion, creed, color, national origin, age, gender, sexual orientation, marital status, veteran status or disability. Cinnamon Energy Systems conducts background checks and drug tests on all final candidates.